1 2 3 4 5 6 7 8	Lynda J. Zadra-Symes (SBN 156,511) Lynda.Zadra-Symes@kmob.com Jeffrey L. Van Hoosear(SBN: 147,751) Jeffrey.VanHoosear@kmob.com David G. Jankowski (SBN 205,634) David.iankowski@kmob.com KNOBBE, MARTENS, OLSON & BEAR, I 2040 Main Street Fourteenth Floor Irvine, CA 92614 Phone: (949) 760-0404 Facsimile: (949) 760-9502  Attorneys for Defendant/Counter-Plaintiff, KEATING DENTAL ARTS, INC.	LLP				
9 10 11	IN THE UNITED STATES DISTRICT COURT FOR THE CENTRAL DISTRICT OF CALIFORNIA					
12	SOUTHERN DIVISION					
13 14	JAMES R. GLIDEWELL DENTAL CERAMICS, INC. dba GLIDEWELL LABORATORIES,	) Civil Action No. ) SACV11-01309-DOC(ANx)				
15	Plaintiff,	) DECLARATION OF DR. ) JOSEPH JACQUINOT IN ) SUPPORT OF KEATING				
16 17	v. KEATING DENTAL ARTS, INC.	DENTAL ARTS, INC.'S MOTIONS FOR SUMMARY JUDGMENT				
18	Defendant.	Honorable David O. Carter				
19 20	AND RELATED COUNTERCLAIMS.	, ) }				
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<ul><li>24</li><li>25</li></ul>						
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 I, Dr. Joseph Jacquinot, hereby declare as follows:

I am a practicing dentist who has purchased dental restorations from Keating Dental Arts, Inc. ("Keating"). My dental office is located at 1270 N. Water St., Platteville, Wisconsin 53818. I have personal knowledge of the matters set forth herein. If called upon to testify, I could and would testify as follows:

- 1. I am licensed to practice dentistry in the state of Wisconsin. I received a Doctor of Dental Surgery from the University of Iowa in 2005. I have been practicing as a licensed dentist for over 7 years. During that time, it has been a regular part of my practice to treat patients in need of dental restorations.
- 2. To address my patients in need of dental restorations, it has been my practice to purchase crowns and bridges from dental laboratories that manufacture the restorations in response to my specifications. In this regard, I provide the dental laboratories with a prescription form that identifies the patient, the tooth (or teeth), and the specific dental restoration product that I would like manufactured for the patient.
- 3. Since my dental practice began in 2005, I have ordered dental restorations from a number of different dental laboratories. I have been ordering dental restorations from Keating since April 2010. I am aware of Glidewell Laboratories I briefly ordered from them in the past, but I do not currently order from them.
- 4. I have ordered many different types of dental restorations from Keating, including porcelain-fused-to-metal crowns, gold crowns, and crowns containing zirconia.
- 5. The first time I ordered a crown containing zirconia from Keating was in May 2010 when I ordered a "KDZ" crown. In 2010, Keating's "KDZ" crown had a zirconia substructure with a porcelain overlay.

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- 6. The first time I ordered a full contour zirconia crown from Keating was in August 2011 when I ordered what Keating calls a KDZ Bruxer crown. I ordered Keating's KDZ Bruxer crown for one of my patients because I wanted a monolithic zirconia crown that would be stronger than a crown having a porcelain overlay.
- 7. I first order the KDZ Bruxer crown from Keating because Keating is the lab that I use for dental restorations and I have been very satisfied with their quality and service.
- Attached as Exhibit A are true and correct copies of Keating 8. Dental Arts prescription forms that I submitted to Keating to order KDZ Bruxer crowns for two different patients in October 2011.
- In the order forms attached as Exhibit A, I specified the product 9. that I was ordering by writing comments in the "Instructions" section of the form. On each form, I wrote "KDA Brux-zir crown" to designate that I wanted a full contour zirconia crown for the given patient. I wrote "KDA" to specify Keating Dental Arts, and then wrote "Brux-zir crown" on the prescription forms because to me this term indicates an all zirconia crown which is often used for bruxers. I knew I was ordering the crown from Keating and I wanted to receive a crown made by Keating.
- When I wrote "Brux-zir crown" on the prescription form, I did not 10. intend to order a crown made by Glidewell Laboratories. Nor did I intend to order a crown made from material provided by Glidewell Laboratories. When placing my order with Keating, I did not think there was any affiliation between Keating and Glidewell Laboratories.
- From my education and experience, I readily recognize that the 11. "brux" in "bruxzir" is a reference to bruxism, and the "zir" is a reference to zirconia. All zirconia crowns are useful for treating bruxism which is why I used "brux-zir" to specify this product on the prescription forms I sent to

Nov 14 12 04:16p Platteville Dental 608-348-5072 Case 8111-cv-01309-DOC-AN Document 101 Filed 11/19/12 Page 4 of 7 Page ID #:4159 Keating. Additionally, I have always heard and pronounced "bruxzir" the same way as "bruxer," the term used to describe a patient with bruxism. After using "Brux-zir" on a prescription form that I sent to Keating, 12. I was contacted by a Keating employee to clarify my order. Specifically, the Keating employee asked me to confirm that I wanted to order Keating's KDZ Bruxer product. The Keating employee explained that the term "BruxZir" is a brand name of another dental laboratory, and the employee offered to return the order to me if I wanted to order from another dental laboratory. I confirmed that I wanted to order Keating's full contour zirconia crown. I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct. Executed November 14, 2012, in Platteville, Wisconsin. Truw Joseph Jacquinot 

## EXHIBIT A

	Doctor's Account#	JACQ Phone # ( 6		EASE SEND THE FOLLOWING	
Keating	DR. JOSEPH JACQUINOT			RX forms	
Dental Arts O Creating smiles everyday	REDACTED	to a	SF	ECIAL ENCLOSURES (AS INTE ONLY	
Phone: (949) 955-2100 Fax: (949) 955-219	Patient			hoto(s) Analog	
16881 Hale Avenue, Irvine, CA 92606	LAST		FIRST	fodels Implant Parts  Ande Tab Implession	
E-mail: shade@keatingdentalarts.com www.keatingdentalarts.com	Toli Free: (800)433-9833	Date Due In Office	11/2/11	Other	
R. SPECIFIC INSTRUCTIONS			PFM	ALL-CERA IIO	
*STANDARD UNLESS SPECIFIED.			☐ Fused to Non-Precious*	KDA Foil Veneer Stacked Feldspathic	
_			☐ Fused to Semi-Precious ☐ Fused to White High Noble	☐ IPS e.max**	
KDA Brux-zir crown	•		Fused to Yellow High Noble	☐ IPS Empress*Esthetic	
	فالمنط والمراجع المراجع	<b>⊚</b> Ø <b>∑</b> ⊚	Fused to Captek	LAS TIME: S DATS	
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- for opposing	tray. Use registi	on "" no	Porcelain fused to Semi-Precious*		
O(1)	to mount.	O RIGHT @ @ @ LEFT @	☐ Porcelain, fused to White High Noble	Soft Nightguard Bleaching Tray	
- foil opporing - Cannie geridance - THAT	,	<b>്ര് ക്</b> ന്നാട്ട് ഒ	Porcelain fused to Yellow High Noble	(Foam tiner or reservoir)	
- Comme guion		e Charles	Porcelain fused to Captek	Hard Night Guard (Thernotorm)	
-rUA1	NCY.		Procera All-Ceramic	Hard Night Guard (Hand waxed)	
3.14			KDZ Zirconia .	☐ Ultra Guard	
		LOWER	Procera Custom Abutment;  Titanium Ceramic	(Soft & hard for extra comfort)  Clearsplint (Flexible)	
			Atlantis Custom Abutment:	Pro-Guard	
( )()	4	@LEFT RIGHT @	Titanlum*		
	( (0		☐ 3i Encode LAS TIME: 9 DAY!	LAR TIME 4 DAYS	
Signature: Jacques	D.D.S. License #:(10')	ANTERIOR DESIGN	CAD/CAM	COMPOSITES	
TERMS: Customer agrees to company policy	as stated on reverse.		KDZ Zirconia LAS TIME: 5 DAYS	☐ Gradia ,	
Age: Sex:	BUCCAL COLLAR DESIGN	1/4 1/2 3/4	Procera Zirkon LAB TIME: 8 DAYS		
	Hairline or mm on Buccal	Metal Lingual Metal Lingual Metal Lingual		LAST TIME: 4 DAYS	
Dr. to Die Trim Metal Try-In	Porcelain Junction Margin* Porcelain Butt Margin(90 shoulder req.)	OCCLUSAL STAINING	FULL CAST  High Noble 62*Type III	KDA-TEMPS Abutments #s Pontics #s	
Finish to Porcelain		☐ None ☐ Medium	Gold inlay/onlay—Type II (JRVT)	☐ Wire*	
Please indicate the distribution of hues		☐ Light  ☐ Dark	☐ Yellow Semi-Precious	Cast Metal Frame	
and the types of characterizations desired:	METAL DESIGN	IF NO OCCLUSAL	Other Rese Specify	Splinted Individual	
SHADE INSTRUCTIONS		CLEARANCE	REMOVABLES		
Vita-Lumin: 43 Vita-3D: Metal Coping with Porcelain coverage*		Metal Occlusion	HEMUVABLES		
Chromoscop: Stump Shade:	☐ Metal Occlusal excluding Buccal CUSP ☐ Metal Occlusal including Buccal CUSP	Reduction Coping Spot Opposing	KDA Denture	☐ Reline	
Noritake: Other:		☐ Make Permanent Note	☐ KDA Premium Denture	Custom Impression Tray	
	DOLLEGO SOL		KDA Ultra Premium Denture	Acrylic Stayplate	
(V V V V V)	PONTIC DESIG		Cast Chrome Frame	□ Valpast® Partial Denture Complete	
			Setup Teeth in Wax	☐ TCS* Partial Denture Complete	
	Sanitary Full Ridge Lap Modified Ridge La	RO* Buillet Ovete	☐ Partial Framework to Finish	☐ Delineator™	
			L		

Phone: (949) 955-2100 Fax: (949) 955-2199 16881 Hale Avenue, Irvine, CA 92606 E-mall: shade@keatingdentalarts.com	Doctor's Account DR. JOSE Dr Patient REDACTED LAST  Toll Free: (800) 433-9833	PH JACQUINOT  PLEASE PRINT CLEARLY	PIRST	CIAL ENCLOSURES LAW USE ONLY of (s) Analog odes Dumplant Parts agie Tab Appression
SPECIFIC INSTRUCTIONS *STANDARD UNLESS SPECIFIED.  (1) - please planeite KDA Brux  Shade All  (2) please wax-up teeth # 5- #  Reconstruction. P softer  - Axial inclination Should & -  - Keep milline  - I emailed photos for help  Signature: Farmer  TERMS: Customer agrees to company policy as	Retures follow voy model  THANK You!	O O O O O O O O O O O O O O O O O O O	PFM    Fused to Non-Precious*     Fused to Semi-Precious     Fused to Semi-Precious     Fused to Yellow High Noble     Fused to Captek     Description     Porcelain fused to Semi-Precious*     Porcelain fused to White High Noble     Porcelain fused to Yellow High Noble     Porcelain fused to Captek     Procera All-Ceramic     KDZ Zirconia     Procera Custom Abutment:     Titanium   Ceramic     Atlantis Custom Abutment:     Atlantis Custom Abutment:     Titanium   Ceramic     Atlantis Custom Abutment:	ALL-CERMIN  KDA Foil Veneer Stacked Feldspathic  IPS e.max"*  IPS emax"*  IPS Empress*Esthetic  LAIS TIME: 5 DAYS  THERMOFORMED  Soft Nightguard  Bleaching Tray (Feantiner or reservoir)  Hard Night Guard (Thermotorn)  Hard Night Guard (Soft & hard for extre comfort)  Clearsplint (Flexible)  Pro-Guard  LAIS TIME: 4 DAYS  COMPOSITES  Gradia
Vita-Lumin: Al Vita-3D;	Porcelain Junction Margin*		FULL CAST High Noble 62°—Type III Gold inlay/onlay—Type II (JFVT) Yellow Semi-Precious Other Please Specify LAS TIME: 4 DAYS  REMOVAL  KDA Denture KDA Premium Denture KDA Ultra Premium Denture Cast Chrome Frame Setup Teeth In Wax Partial Framework to Finish	KDA-TEMPS  Abutments #s Pontics #s  Wire*  Cast Metal Frame Splinted Individual LAB TIME: 4 DAYS  BLES  Reline Custom Impression Tray Acrylic Stayplate Valpast* Partial Denture Complete TCS* Partial Denture Complete Delineator*